



We are excited to share our newsflash, with interesting news, our upcoming events and flashbacks. The end of the year is approaching and SANEC is happy to announce their latest projects! SANEC proudly launches a new service to her Members: "The SANEC Knowledge Tour" A new concept which enables Members to be guided by experts, share knowledge of experienced entrepreneurs and provides expertise on how to transform opportunities into business. Read more about what SANEC has to offer!

## Newsflash

In the next two months our SANEC programme consists of useful and informative events, social gatherings and collaborative projects between SANEC, our SANEC network and the SADC countries. See what's interesting for you in our events calendar

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## SANEC News



### 'Business Woman of the year' award in Johannesburg

26 August 2014, SANEC attended the 35th annual 'Businesswoman of the Year' Award Dinner hosted by the Business Women Association of South Africa. The award is South Africa's premier award for female achievers in business. Public Protector Thuli Madonsela delivered a keynote speech encouraging women to unite and lead in business.

[» More information](#)



### SANEC Knowledge Tour 2014: B-BBEE Guide & Improving Financial Performances

On Monday the 9th of SANEC presented the first SANEC Knowledge Tour: a seminar on South Africa's B-BBEE Guide and on how to improve your financial performances. The seminar was held on the 44th floor of the Deloitte – Maastoren in Rotterdam.

[» More information](#)



### SANEC and the Tanzania Investment Forum

15 September 2014, the first Tanzania Investment Forum took place in The Hague, the Netherlands. The Forum was organized by the Embassy of Tanzania and SANEC. Present at the Forum were, Minister Titus Mlengeya Dismans Kamani, Ambassador H.E. Wilson Mutagaywa Masilingi of Tanzania, H.E. Jaap Frederiks Ambassador of the Netherlands and 50 Tanzanian delegates. An Memorandum of Understanding was signed by Mr. Francis Lukwaro to promote and develop economic relations between the Netherlands and Tanzania.

[» Flashback, presentations and reports](#)



### SANEC Welcomes Ambassador H.E. Vusi Bruce Koloane & Ambassador H.E. Marisa Gerards

SANEC is pleased to announce that two new Ambassadors have been appointed in the Kingdom of the Netherlands as well as in The republic of South Africa. In the Hague, The Ambassador of the Republic of South Africa to the Netherlands H.E. Ambassador Vusi Bruce Koloane has commenced his term as from September 2014. In the same month H.E. Ambassador Marisa Gerards started her term in Pretoria as Dutch Ambassador to the Republic of South Africa, Botswana, Namibia, Lesotho & Swaziland. We wish both Ambassadors many successes in achieving their goals and we look forward to co-operating with both Ambassadors closely to contribute to these objectives and to continue our strong working relationship with both Embassies.





#### **Holland Alumni event in Johannesburg**

On 21st August, Nuffic and SANEC hosted the first Holland Alumni network in Johannesburg. During the networking event, Holland Alumni and Dutch Business Society members gathered at the OR Tambo Southern Sun Hotel in Johannesburg to meet, share experiences and exchange ideas. As a result of the event, Nuffic recently announced the newly appointed board members to reinforce the Holland Alumni Association in South Africa.

[» More information](#)



#### **Otjiwarongo Logistic Hub Conference, 14 October 2014, Namibia**

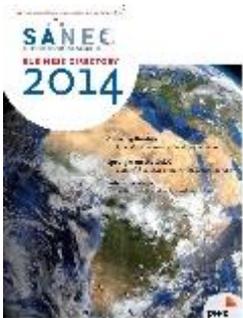
The Logistic Hub Conference in Otjiwarongo will be the first in its kind and will bring the foreign (Dutch) and local Namibian experts and stakeholders in logistics together. The objective is to create a platform towards making Otjiwarongo a strategic logistic hub. On request of the Heusden Municipality, SANEC will facilitate the conference, will position the Dutch business network, present Dutch business examples, advise in the approach and match the demand in Namibia with the supply in the Netherlands.



#### **Minister Ploumen invests millions in the Dutch Good Growth Fund**

The coming 3 years Minister Ploumen (Minister for Foreign Trade and Development Cooperation in the Netherlands) will invest millions in the Dutch Good Growth Fund (DGGF). The DGGF has been established to assist Dutch SME's (Small-Medium-Enterprises) to invest in developing countries; in return the company has to live on a 'do no harm' base. The 'do no harm' means that a company can bring no harm to humans or nature and will fight corruption while ensuring the consumers interests.

[» More information](#)



#### **Business Directory 2015 Opportunities**

The production of the 2015 19th edition of the SANEC Business Directory with the theme 'Empowering Partnerships' has now commenced! SANEC calls on its members to submit interesting stories. Your company will have the opportunity to advertise in the Business Directory 2015; we will promote your organisation to a wide range of branch organisations, export councils & chambers of commerce, investment associations, and government institutions, in both the Netherlands and the SADC region.

[» More information](#)



#### **Air France: deal with South African airline**

Air France has signed a so-called code-share agreement with Kulula, the largest budget airline in South Africa. As a result, the French subsidiary of KLM can offer its customers more transfer opportunities in the country, Air France stated last week.

[» More information](#)



#### **SANEC Knowledge Tours 2014 in The Netherlands**

On the 9th of September 2014, SANEC hosted the first Knowledge Tour event; a seminar on South Africa's B-BBEE Legislation and on how to improve your financial performances. Given its success, SANEC is planning two more Knowledge Tour events in 2014 in the Netherlands and South Africa on Corporate Social Responsibility business opportunities and Communication and Cross Cultural Business Aspects in Southern Africa. Directly after every Knowledge Tour event, participants will be able to meet, greet and further discuss opportunities during the Members in Business Cocktail.



#### **DTI Invitation to take part in a trade and investment mission to Kenya and Tanzania**

The department of Trade and Industry of South Africa invites Dutch Businesses to apply to take part in a Trade and Investment Mission to Kenya and Tanzania. The objective of this mission is to increase trade and investment between South Africa, Kenya and Tanzania. It is an ideal platform for South African companies who would like to export value added products and services and for companies who are looking for investment opportunities in the East Africa region.

[» More information](#)

News from our members

New SANEC staff

**NACO wins the International Competition to Design Mexico City's new International Airport**



On the 3rd of September 2014 Mexico's President Enrique Peña Nieto announced that the collaboration between Foster & Partners, FR-EE (Fernando Romero Enterprise) and NACO (Netherlands Airport Consultants) had won the international competition to design Mexico City's new international airport. It will be one of the largest and

one most sustainable airports in the world. [» More information](#)



#### SANEC Board member Berenschot and Mazars open JV office in South Africa

Accounting firm Mazars and Dutch management consulting firm Berenschot will open a joint venture (JV) office in South Africa. The new office – called 'Mazars Berenschot South Africa' – will deliver management consulting services to public and private organisations in the region.

[» More information](#)



#### Report Price Waterhouse Coopers (PWC)

PWC has published the 'Doing Business in the Netherlands 2014' report. The publication gives detailed information of the key aspects of doing business and investing in the Netherlands. Questions will be answered about foreign businesses and entrepreneurs who usually have queries on their first venture into the Dutch market. The report is based on PWC's experiences with establishing businesses in the Netherlands. It has been published in collaboration with the Netherlands Foreign Investment Agency (NFIA). The publication goes beyond tax advice and tax compliances. The chapter 'Introduction to the Netherlands' gives you professional information about the Netherlands, the locations, the industries, business segments, living in the Netherlands and the workforce. The ways of how to do business in the Netherlands with separate sections for human resources, employment law, audit and accountancy are also included.

[» More information](#)



#### Airports & Aviation Cooperation Programme Africa

SANEC launches a new airports and aviation corporation programme which is part of Port & Corridor Cooperation whose main aim is to build partnerships for sustainable growth in Southern Africa. The goal of the programme is to develop an airport cluster in the SADC region. More news follow soon.



#### Orange Babies Birthday Ball

Orange Babies viert dit jaar haar 15e verjaardag. En samen met onze partners en vrienden zoals jij hebben we zoveel bereikt voor de moeders en kinderen van de projecten in Afrika. Reden voor een knalfeest! Op zaterdagavond 8 november pakken we uit in de industriële setting van de Kromhouthal in Amsterdam met een waanzinnig uitzicht op het IJ. Jouw aanwezigheid is ons cadeau.

[» More information](#)



#### Revision: Styleluxx at the Department of Design

During a presentation at the Department of Design in Cape Town on 11 July, SANEC member Styleluxx presented their offering of detail-focused online customer care. Working with globally renowned designers and brands in clothing, Styleluxx provides customers with an online platform for fashion and design. At the same time, the initiative stimulates e-commerce in South Africa towards following a growing worldwide trend.

[» More information](#)

Member Deals



SANEC introduces Linda van Veen, our new Business Development Manager. Quote: 'I am looking forward to assisting each one of you in being more successful in doing business.'

New members



[Waterstreet Holdings](#)



[Corporate Traveller](#)



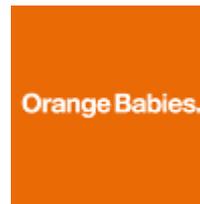
[CWT Africa Holdings](#)



[Fynn One Consulting](#)



[Heijmans Industries](#)



[Orange Babies](#)



[LAMÉCO](#)



[APM Terminals](#)



[Goodwill Bedrijven](#)



[Nederlands Forensisch Instituut](#)



#### Chagall Hotels & Restaurants

Chagall Hotels & Restaurants is a small and independent management holding, consisting of three renowned 4-star hotel properties in the greater areas of The Hague and Zwolle, The Netherlands with iconic restaurant offerings. The credo "Big enough to serve you and small enough to know you" is carried out by all employees and can be seen and felt in all aspects of the day-to-day operations. As a member of SANEC, please book your hotel room from €69 per night and receive a complimentary bottle of Sideways white or rose wine.

» [Contact SANEC to book your stay](#)



#### Oog voor Afrika

Oog voor Afrika is the Dutch travelmagazine about Africa. You will find the most gorgeous pictures, unexpected destinations, traveltips, experiences and interviews in this 116 pages, luxurious glossy. Publishing dates are the 14th of January, May and September 2014. SANEC members will be offered a discount; a one-year subscription for only €12,95, which means a discount of €7!

» [Subscribe here](#)



#### Zandspruit Bush and Aero Estate

Zandspruit Bush and Aero Estate is a vast 1000ha estate. Of the 1000ha, 350ha has been demarcated for residential development of African bush homes. Among the development projects is the 5 star Hotel and the Equestrian Centre. The balance of the farm, comprising of 650ha of land is left as an untouched wilderness area where residents can enjoy a game drive, horse ride, cycle or sunset picnic.

» [Ask for the Special SANEC Member2Member DEAL!](#)

# Ebury

[Ebury](#)

[RM Holding](#)

[Atlantico Business Development](#)

[Mama Taxi](#)

[SouthWestGroup](#)

### Upcoming Events

23 Oct 2014	BE	<a href="#">Supported Event</a>	<a href="#">50 Years of Independence Zambia Celebration in Brussel</a>
15-16 Oct 2014	SA	<a href="#">Supported Event</a>	<a href="#">Chem Expo Africa 2014</a>
14-28 Oct 2014	SA	<a href="#">Network event</a>	<a href="#">Dutch Good Growth Fund Roadshow</a>
Oct 2014	NL	<a href="#">Seminar</a>	<a href="#">Mauritius Roundtable</a>
30 Oct 2014	NL	<a href="#">Seminar</a>	<a href="#">DRC Investment Forum</a>
5 Nov 2014	NL	<a href="#">Seminar</a>	<a href="#">2nd SANEC Knowledge Tour 2014 &amp; 3rd Members in Business Cocktail</a>
08 Nov 2014	NL	<a href="#">Supported Event</a>	<a href="#">Orange Babbies Birthday Ball</a>
5-7 Nov 2014	SA	<a href="#">Supported Event</a>	<a href="#">Africa's International Food &amp; Drink Event</a>
14 Nov 2014	SA	<a href="#">Networking Event</a>	<a href="#">Volvo Ocean Race</a>
26 Nov 2014	NL	<a href="#">Seminar</a>	<a href="#">3rd Roundtable Doing Business in Angola &amp; Mozambique</a>
02 Dec 2014	SA	<a href="#">Networking event</a>	<a href="#">Golf Day 'Play golf with the Chairmen</a>
10 Dec 2014	NL	<a href="#">Seminar</a>	<a href="#">3rd SANEC Knowledge Tour &amp; 4th Members in Business Cocktail</a>
02-2015	SA	<a href="#">Networking Event</a>	<a href="#">SANEC Gala Johannesburg</a>

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