



The DTI

The DTI is the government department on trade and industry. Joining the mission is the division for economic Infrastructure and Logistics. The reason why they are joining this trade mission is that the DTI is looking for establishing contacts with Dutch research agencies, institutes logistics associations, economic departments that deal with logistics issues and private companies, such as consultants.

Free State Department of Police, Roads and Transport

The Department of Police, Roads and Transport is the Free State Provincial Department responsible for Police, Traffic, Roads, Freight and Logistics, public transport and infrastructure development, i.e. Taxi, Rail, Ports, Intermodal Facilities etc. The

The Free State Department of police, roads and transport are looking forward to meet companies which have experience with the running of inland ports and corridors; shipping companies; government agencies specializing in freight and logistics; agencies responsible for the administration of inland ports and economic corridors. Besides these parties, the Department is looking for potential partnerships for information sharing, and possible assistance with best practice for corridor development and international shipping and freight handling practices on rail freight and passenger transport.

TRANSNET

Transnet is the largest and most crucial part of the freight logistics chain that delivers goods to each and every South African. Every day Transnet delivers thousands of tons of goods around South Africa, through its pipelines and both to and from its ports. It moves that cargo on to ships for export while it unloads goods from overseas. Their vision and mission is to be a focused freight transport company, delivering integrated, efficient, safe, reliable and cost-effective services to promote economic growth in South Africa.

The main reason for Transnet to join the Trade Mission is to meet with port terminal managers and understand the latest technology/ equipment that can assist the terminal expansions in Richards Bay (SA). Transnet wants to be able to see and learn the key drivers of efficiency and productivity in (bulk) terminal operations. The main focus is sharing of ideas with port/rail operators, executives to benchmark.

INFRAMAX

Inframax Holdings (Pty) Ltd is a privately owned company which operates nationally in South Africa as a property developer in the residential, retail, commercial and light industrial property markets, while simultaneously building a sound portfolio of high yield non-residential investment properties. Inframax is joining the trade mission as they are looking to establish contacts with Manufacturing Companies and Logistic Companies that want a presence in Southern Africa, Port Management Companies (Port of Amsterdam) and Agro processing companies.

- From the **Port Management Company** – A strong intent to manage the port should Transnet choose not to. Sharing of information and a cooperation agreement
- From the **Agro Processing Company** – Sharing of information and possible interest to set up their operations at Tambo Springs in the future

- From **Manufacturing Company** - Setting up their factories at Tambo Spring as part of their Southern Africa penetration strategy
- From **Logistic and Freight Forwarding Companies** – Setting up their operation at Tambo Springs in the medium term.

Jurgens Bekker Attorneys

Jurgens Bekker Attorneys is a boutique Law Firm specialized in all forms of Commercial legal work and Litigation. The firm is ideally suited to advise clients who wish to invest or do business in South Africa on issues such as Legal Compliance, Company Law, Joint Venture Agreements / Contracts, Broad Based Black Economic Empowerment, Labour Law and Land Law.

Jurgens Bekker is during the upcoming trade mission to Holland, looking to expand our existing client base and wish to facilitate introductions to our existing clients of potential companies and/or opportunities especially in the logistic and transport sector. Jurgens Bekker Attorneys are seeing for law firms, media companies and business brokers.

Department of Economic Development, Gauteng Provincial Government (GPG)

The Gauteng Department of Economic Development (DED) has two main areas of responsibility. On the one hand, the DED is tasked with ensuring that the right environmental framework and initiatives are put in place to foster economic growth and job creation in the province. On the other hand, the DED is also responsible for ensuring that sound financial management policies and structures are in place within Gauteng Provincial Government. The GEGDS identified pillars that will stimulate growth and development.

During the visit to the Netherlands, the DED of Gauteng is interested in meeting parties involved in developing economic infrastructure initiatives by government; parties who have knowledge of public service and rolling out of infrastructure projects; parties to speak about structures and understanding of the development of infrastructure projects. Also, the DED is looking for meeting policy makers and strategy developers on provincial/national level.

Glow Africa

Glow Africa is a black owned Consortium founded on ethos of high quality service that provide world business solutions and services to the private and the public sector, the parastatals and NGOs. The firm is owned by black historically disadvantaged individuals. The mission of Global Africa is to provide quality service to clients in an integrated and client focused way. The services of Glow Africa can be divided into civil & structural engineering, structural engineering, electrical engineering, project and procurement management in the sectors logistics, energy and mining. Glow Africa is looking to establish contacts in the transport and logistics. They are specifically interested in establishing relationships in the shipping sector.

City of Ekurhuleni

City of Ekurhuleni is one of the metros in Gauteng. It is a municipality that is housing the OR Tambo International airport. Ekurhuleni is a gateway into Gauteng. Currently they are working on 2 major projects i.e. Aerotropolis and the Tambo Springs project. Ekurhuleni is participating in the Port & Corridor Trade Mission to broaden their knowledge on inland ports and the Aerotropolis concept. Ekurhuleni is looking at becoming a partner in an inland port like Tambo Springs but currently they are not in the business of running ports. Therefore they want to know more about the following:

- Establishing an inland port firm.
- Business models of running inland ports
- The entire supply chain of an inland port
- Freight and logistics at airports.