



Sharing in growth

## Empowering Partnerships

SANEC is focused on presenting each and every one of its members with opportunities to cultivate new business relationships and maintain existing ones. The aim is to build mutually beneficial partnerships and this calls for effort from all parties involved.

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### Business News



#### **SANEC B-BBEE Desk: Your B-BBEE One-Stop Shop**

The B-BBEE Desk has been set-up by SANEC and supported by the Netherlands Embassy in Pretoria to service local and international companies on B-BBEE. SANEC has formed partnerships with specialized companies that offer innovative and practical solutions to assist companies in achieving better BEE scores in a sustainable way and with tangible results. This will stimulate economic growth and job creation, and also create opportunities for Dutch companies.

» [More information](#)



#### **Free and Fair Elections for Lesotho**

Congratulations on a job well done to The Independent Electoral Commission of Lesotho for conducting transparent and diplomatic elections. It can therefore be accepted by all the participating parties that the results of the elections are a clear reflection of the voices of Lesotho people.

» [Read the full article](#)



#### **ESKOM falling short on the South African Demand**

South Africa gets accustomed to its power shortages as ESKOM releases more schedules for load shedding, in order to keep up with its 30 000MW per day demand. According to Fin24, South Africa received an additional power station for the first time in 20 years, which is to assist the currently strained national grid. The six units will only be completed in 2017, ten years after the project was initiated.

» [Read the full article](#)



### **Africa Energy Indaba**

New member, Siyenza Management invited SANEC to the 7th Africa Energy Indaba, in Sandton Johannesburg. The event was hosted by the Director General of the South African Ministry of Energy, Dr. Worsley Otto Barnard, who delivered the keynote address. SANEC Chairman and Vice Chair of the World Energy Council Bonang Mohale was among the luminaries present.

[\*\*» More information\*\*](#)

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### **Global Legacy Trust looking for partnerships in the Netherlands**

The Global Legacy Trust is a registered research, education and training organization. As a South African based non-profit organization, it draws on the legacy of resources, expertise and knowledge gained by the staff and partners. The Global Legacy Trust offers selected candidates a premier experience in its programs, which are tailored to develop the skills essential to achieving success and excellence in the higher education, government, business and civil society sectors.

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### **Saldanha Bay on the South African West Coast receives a R9.65 billion investment Boost**

The investment is aimed at increasing the deep-water ports ability to service the offshore oil and gas industry. The Transnet National Ports Authority has issued tenders to invite public-private sector participation in these projects. An estimated 6,300 new direct and 25,200 new indirect jobs will be created contributing to an estimated R4.74 billion to South Africa's gross domestic product.

[\*\*» Read the full article\*\*](#)

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### **Gauteng on a Mission to Develop New Economic Corridors**

Premier David Makhura announced plans to address spatial reconfiguration, township economy revitalization as well as investment in infrastructure. In order to make this happen, the provincial government will work together with various municipalities and the private sector. Gauteng City Region's space and economy will be configured into five development corridors, which will represent distinct industries and different comparative advantages.

[\*\*»Read the full article\*\*](#)

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### **Looking back on the First Knowledge Tour of 2015**

The joint venture of consultancy firm Berenschot (SANEC Board) organized this fruitful knowledge tour together with accounting firm Mazars. Various SANEC members shared their expertise and experience regarding successful joint ventures. Furthermore topics such as intercultural communication and current market trends were discussed. The evening ended with a networking cocktail where participants got the opportunity to mingle and form potential new alliances.

[\*\*» Read the full article\*\*](#)

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### **WESGRO – Cape Town & Western Cape tourism, trade & investment in the Netherlands**

WESGRO and the South African Embassy in The Hague visited SANEC in the Netherlands on Wednesday 11 March 2015. Investment promotion and agribusiness were the main focus for this visit. Afterwards, five Dutch SANEC members with potential and existing business interests in the Western Cape have been matched with this delegation. If you're interested in finding out which incentives WESGRO has to offer to starting international businesses in the Western Cape, South Africa, please contact SANEC.

[» More about WESGRO](#)



### **Energy and Water Services Sector Education and Training Authority (EWSETA) looking for partnerships in the Netherlands**

EWSETA is an authority in skills development and training for the Energy and Water Sector in South Africa. The energy sub-sectors include electricity, renewable energy, oil and gas and nuclear. As such, international benchmarking, best practice missions and knowledge sharing with key stakeholders within these sub-sectors, is critical to the development of their Skills Planning Strategy. Exchange of staff between companies in South Africa and the Netherlands is one of the objectives of EWSETA.

## **Business opportunities**

- **Invest in Renewable Energy Project in Malawi** [» More information](#)
- **Capital needed to Establish Rice Plantation on fertile Zambian Land** [» More information](#)
- **Invest in Development of Multi-Purpose Trade Zone in Durban** [» More information](#)
- **Flexible office space available** [» More information](#)

## **News from our Members**



### **Royal HaskoningDHV appoints New Managing Director for South Africa**

SANEC board member, Mr Salani Sithole, has been appointed as Managing Director of Royal HaskoningDHV South African operations. We would like to

congratulate Mr Sithole on this prestigious achievement and we wish him great success in his new position.

[»Read the full article](#)

## **Member Interview**



**SANEC Member Rhiza signs a deal with SANEC Board member, Philips.**

Click [here](#) to find out more about Rhiza and this new partnership.



### Air Cargo - Perishables By Air: Grounds For Change?

SANEC, together with STAT Times event planners and Amsterdam Airport Schiphol organized the Perishables By Air: Grounds For Change conference fit for the entire supply chain. This year, SANEC was responsible for organizing the flower round table on the 25th of February.

[» Find out more](#)



### Received "Industry Leader of the Year" Award

During the annual Offshore Support Journal Conference gala dinner held in London the chairman of the Damen Shipyards group won the award for Industry Leader of the year.

[» Read the full article](#)



### World's Best Outsourcing Advisors List

Bird & Bird's international outsourcing practice advises on some of the most complex and innovative outsourcing transactions undertaken anywhere in the world. This is the third year in a row Bird & Bird has been listed on this esteemed list.

[» Find out more](#)

### Member Deals



### Mercure Hotel Den Haag Leidschendam

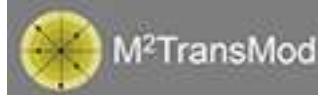
CHAGALL Hotels & Restaurants offer SANEC members a discount when staying at the four star Mercure Hotel in Den Haag Leidschendam. A single use one night stay incl. breakfast costs a mere €90, a double bedroom incl. breakfast for two costs €105.

[» Click here if you want to make a reservation or have any questions](#)

### New members



**SOUTH AFRICAN AIRWAYS**  
A STAR ALLIANCE MEMBER





### Oog voor Afrika

Oog voor Afrika is the premier Dutch travelmagazine about Africa. You will find incredible pictures, unexpected destinations, travel tips, experiences and interviews in this 116-page, luxurious glossy magazine. Publishing

dates are the 14th of May and September 2015. SANEC members receive a discount for a one-year subscription; only €12,95, a discount of €7!

[» Subscribe here](#)



### Bilderberg Garden Hotel Amsterdam

Treat yourself to the Garden Hotel ideally situated in the trendy south of Amsterdam. The city's finest museums and restaurants are all located within a 1500m distance. SANEC

members receive a 10% discount on their booking.

[» Click here if you want to make a reservation or have any additional questions](#)

## Upcoming Events

|           |    |                  |   |
|-----------|----|------------------|---|
| 18-20 Mar | SA | Seminar          | <a href="#">3-Day Design Bootcamp in Cape Town</a>  |
| 22-25 Mar | NL | Supported Event  | <a href="#">AgriBusiness Forum</a>  |
| 26 Mar    | NL | Networking Event | <a href="#">Launch SANEC Business Directory 2015 and South African Road Trip Show</a>                         |
| 26 Mar    | SA | Seminar          | <a href="#">SANEC Immigration Policy Round Table and Wine tasting</a>   |
| 27 Mar    | SA | Supported Event  | <a href="#">Itim International: "Successful strategies for professionals in Africa"</a>                       |
| 9 Apr     | NL | Networking Event | <a href="#">SANEC Knowledge Tour 2015: "Seconded Staff: How to care for your staff deployed SADC region."</a> |
| 22 Apr    | NL | Networking Event | <a href="#">6th Annual SANEC SADC Ambassadors Lunch</a>   |